

APOLOUS YACHTING CHARTER RATES 2016 IN €					PERIOD A	PERIOD B	PERIOD C	security deposit	END CLEANING
					JULY 30 - AUGUST 27	MAY 28 - JULY 30 AUGUST 27 - OCTOBER 1	BEFORE MAY 28 AFTER OCTOBER 1		
SAILING YACHTS	BUILT	CABINS	HEADS	PAX	1 WEEK	1 WEEK	1 WEEK		
SUN ODYSSEY 35	2005	3	1	6	2200	1800	1400	3000	120
SUN ODYSSEY 40	2002	3	2	8	2500	2100	1500	3000	120
SUN ODYSSEY 45	2006	4	2	10	3800	3300	2500	3500	160
SUN ODYSSEY 49 DS	2006	4	3	10	4300	3500	2900	3500	160
SUN ODYSSEY 50 DS	2009	4	3	10	5500	4500	3000	3500	160
SUN ODYSSEY 54 DS	2007	5	5	10	7000	6000	not available	4000	200
CATAMARANS									
LAGOON 380	2004	4	2	10	5000	4000	3000	4000	160
BROADBLUE 385 *	2007	3	2	6	5000	4000	not available	3500	120

* BROABLUE 385 is chartered with skipper and the skipper fees are included in the above prices

GENERAL CONDITIONS 2016 IN €

DISCOUNTS

Early Booking	10%
Boatshows	5%
Repeated clients	5%
2 weeks charter	5%
3 weeks charter	10%

MAX DISCOUNT 15%

PAYMENT TERMS

UPON CONFIRMATION	50%
30 DAYS BEFORE	50%

INCLUDED IN THE PRICE

V.A.T.
BED LINEN
TOWELS
QUILTS
AUTO PILOT
DINGHY & OUTBOARD

NOT INCLUDED

FUEL CONSUMPTION
WATER CONSUMPTION
FOOD PROVISION
END CLEANING

EXTRAS

UPON REQUEST

WI FI ON BOARD	80
KAYAK ONE SEAT	120
KAYAK DOUBLE SEAT	150
SAFETY NET	200

CREW / PER WEEK

SKIPPER	1050
HOSTESS / COOK	1050